



## Kuwait Oil Tanker Company S.A.K.

A Subsidiary of Kuwait Petroleum Corporation

**COMMERCIAL GROUP (CONTRACTS FLEET DIVISION)**

### **TENDER AWARD RESULT**

Tender Name : Supply of Ship Based Internet & Data Communication Services (For Inmarsat Fleet Broadband & VSAT Platforms) for 28 Vessels

Tender Ref.: FEG - 05 / 2017

| NO. | BIDDERS (COMPANY NAMES)                             | OFFERED PRICES AS PER SUBMITTED OFFER and FORM OF TENDER (KD) | Offered Price - AFTER FIRST Discount Negotiation. (as per REVISED FORM of TENDER) (KD) | Offered Price - AFTER SECOND Discount Negotiation. (as per REVISED FORM of TENDER) (KD) | REMARKS |
|-----|---|---|--|---|---------|
| 1   | GULFSAT Communications Company (K.S.C.C.) - Kuwait  | KD 1,329,577/----   | KD 1,241,900/----  | KD 1,199,432/----   |         |
| 2   | GULFNET International Company - KEMS - Kuwait       | KD 1,809,780/----   | KD 964,542/----  | KD 895,948/----   |         |
| 3   | ELCOM International (L.L.C.) - Dubai, U.A.E.        | KD 1,616,440/----   | KD 1,228,028/----  | KD 1,025,176/----   |         |
| 4   | ZENER Electronics Services (L.L.C.) - Dubai, U.A.E. | KD 1,434,846/----   | KD 1,266,546/----  | KD 940,684/----   |         |
| 5   | MARLINK AS - NORWAY                                 | KD 1,412,710/----   | KD 1,059,907/----  | KD 841,226/----   | AWARDED |
| 6   | INMARSAT SOLUTIONS BV - THE NETHERLANDS             | DID NOT SUBMIT OFFER  |  |   |         |
| 7   | SINGAPORE TELECOMMUNICATIONS LTD. - SINGAPORE       | DECLINED TO PARTICIPATE IN BIDDING.                           |  |   |         |

**AMANI AL-ALI**

Team Leader Technical Contracts

Date: 21-JUNE-2018

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